



THE EXECUTIVE-PANEL, LLC
LEADERSHIP DEVELOPMENT & PEOPLE STRATEGY

The Intelligent Mindset Leadership Coaching Program

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Overview

HELLO!

As you know, any organization's ability to successfully secure a competitive edge will undoubtedly require a pipeline of leaders that can help drive long-term success and innovation. That is why The Executive-Panel has developed The Intelligent Mindset Leadership Coaching Program.

What can the right leadership coaching program do for you and your organization? It will take each participant's professional development from where it is now to where they need it to be. The right program provides a coach who will serve as a partner and supporter to each participant. Each participant will build clarity about his or her goals and create a vision for how their professional development fits into their life. The right program also challenges you to develop in new and exciting ways, realize your full potential, and unlock the potential of your business and teams.

I believe that this is the right leadership coaching program, and I am the right coach.

By participating in The Intelligent Mindset Leadership Coaching Program, each participant will gain the tools and resources to take their professional development-and themselves-to the next level. This comprehensive and customized coaching process provides measurable, specific results based on the participant's goals and aspirations, while acquiring leadership and communication tools that will last a lifetime.

I look forward to meeting with you to discuss next steps.

Sincerely,

A handwritten signature in black ink, appearing to read "C. H. Jones". The signature is stylized and fluid.

About Us

Thee Executive-Panel, LLC's solutions don't come out of a box ready to plug and play. We pride ourselves on identifying our clients' challenges quickly and designing strategies to address them, always keeping top of mind a business's need for minimal disruption.

We've worked with over 200 organizations, established leaders, and high-potentials across the United States. We know the landscape, we know leadership development, and we know what works in driving sustainable results.

Thee Executive-Panel utilizes proven methods to enable each and every client to effectively and efficiently navigate their inner and outer-core strengths, in order to harness their true potential. By practicing these components, our clients gain the ability to establish their goals with greater ease, navigate their strengths and gaps more quickly, develop a deeper understanding of past-performances and the lessons learned, and ultimately act on their goals with greater confidence.



Take a look at some of our client employers from the last 2 years:

- Apple
- Huntington National Bank
- Accenture
- PNC
- SAP
- Bayer
- Appriss
- Alliance Data Card Services
- General Motors
- IBM
- Morgan Stanley
- Honeywell

Program Summary

The **Intelligent Mindset Leadership Coaching Program** has been designed to help professionals redefine who they are as leaders (or emerging leaders), while driving results that work in both the short and long term. This program works for professionals at all levels, whether you are a high-level professional looking to enhance your communication and influence from the top, or a high-performing professional looking to fuel your career to get you to the top.

We do not encourage our clients to *"invest"* in coaching. We encourage our clients to **invest in results!** Thee Executive-Panel takes great pride in providing our clients with the care and attention that they deserve.

Deliverables

Each participant will take two leadership assessments.

A debrief session is held to discuss the results of the assessments, what they represent, and the story the results are telling us.

Four one-on-one coaching sessions are held via teleconferencing or video-conferencing.

The coach will review and help each participant understand how to build the right Individual Leadership Development Plan (ILDP), while giving each participant access to the tools and resources critical to developing the right strategy in their ILDP.

Each participant will receive three (3) months of scale-down coaching.

Program Activities

Leadership Assessments.

The first leadership assessment given is the **Mattone Leadership Enneagram Inventory (MLEI)**, which is one of the most revealing “inner-core” leadership assessments that exist in the marketplace today. It will reveal both the inner-core strengths that need to be leveraged and the inner-core gaps / limiting factors that must be addressed by a leader to unleash their full-potential.

The second leadership assessment given is the **CPI-260**, which is one of the most researched and respected personality assessments in the world. The assessment accurately measures 26 deep inner-core traits, divided into five major areas of life: Dealing with Others, Self-Management, Motivations and Thinking Style, Personal Characteristics and Work-Related Measures. The 260 items on this assessment are a subset from the 434 questions on the famous California Psychological Inventory™ (CPI), which is why the name is now CPI 260.

Assessment Debrief Session.

The debrief session serves as a launch pad for developing and defining the participant's objective (the final result) and goals (the individual steps necessary to get you to that final result). During the debrief session we will **analyze and discuss** the results of the leadership assessments, while **establishing the goals** for the coaching engagement and **vital measurable outcomes**. This part of the process helps us to develop the right strategy for the participant.

Four One-on-One Coaching Sessions.

We will hold Teleconference or Video-Conference sessions to discuss strengths and growth opportunities in a **confidential and productive environment**. In these sessions, you will **gain greater insights** into your leadership style, while **developing a strategic pathway** in which to **increase your influence, executive presence, and overall impact**.

Scale-Down Coaching Method.

Being kind and attentive is great, but it doesn't do any good if it doesn't get you any results. That is why we have developed a **Scale-Down Coaching Method** for all of our participating clients. This allows our clients to have **unlimited email access** to their coach for **up to three months after completing the program**.

The **Scale-Down Coaching Method** ensures that our clients get the answers they need, when they need them. It also helps to build **continuity** in their development. The final thing this does is very simple, it **drives results!**

Program Timeline

Program Action	Timeline
Assessments (provided via link, taken online)	Week 1
Assessment Debrief Session (Debrief session = 1 to 2 hours of coaching time)	Weeks 1 or 2
Four One-on-One Coaching Sessions (each session = 1 hour of coaching time)	Between Weeks 3 to 6
Presentation of ILDP to Leadership (Organizations Only)	Between Weeks 6 to 8
Scale-Down Coaching (Unlimited E-mail Access to Coach)	3 Months From Date of Completion of Program

Accountabilities

Thee Executive-Panel, LLC provides the Client with the necessary links for each participant to take the leadership assessments online, at a time convenient with his or her schedule, and carries out the activities described above within the agreed-upon time frame.

THE CLIENT

- Assigns a leader within the organization to work with Thee Executive-Panel, LLC (if required).
- Provides access to senior management (if required).
- Provides access to past performance evaluations and assessments as needed.
- Works collaboratively with assigned coach to move the coaching process forward.

Meet Your Leadership Coach



Curtis Smith, IL-MCEC

INTELLIGENT LEADERSHIP MASTER CERTIFIED EXECUTIVE COACH

Curtis Smith is a proven leader in the field of organizational strategy and leadership development, focusing on enhancing human potential. Over 12 years of domestic and international experience in leadership development and organizational strategy gives him a unique perspective on intelligent and effective leadership.

Insightful and engaging, Curtis partners with professionals to powerfully develop the character and skills to become transformational leaders and effectively apply insightful thought preparation and execution in the development of themselves and their organization, and the changes that they face.

He works with senior executives, management teams, and high-potentials across the United States. His clients are emerging leaders, directors, and vp's of multinational corporations, family-owned businesses, and small to mid-sized companies.

Curtis Smith studied International Business Management at the American Military University, now known as the American Public University System, and received his Intelligent Leadership Master Executive Coaching Certification through John Mattone-Global, Inc. He has also completed certificates in Organizational Learning and Development instructed by renowned L&D expert, Britt Andreatta, and Coaching High Potentials instructed by the Global Advisor to Corporate Boards and CEO's, Ram Charan.



Your Investment

Our fees are offered at a flat-rate cost per participant within the program.

We do not encourage our clients to "invest" in coaching. We encourage our clients to **invest in results!** Thee Executive-Panel takes great pride in providing our clients with the care and attention that they deserve.

THEE EXECUTIVE-PANEL, LLC PROVIDES THE FOLLOWING ESTIMATE BASED ON THE PROGRAM SUMMARY PROVIDED:

Description	Price Per Participant
Intelligent Mindset Leadership Coaching Program	\$2,500
Total	\$2,500

* No fees for travel, lodging, meals, print, or reproduction are included in the above estimate due to the program being completed virtually (remote). Any requests by the Client that would require travel, lodging, meals, print, or reproduction costs to be incurred by Thee Executive-Panel would be reimbursable to Thee Executive-Panel upon submission of all receipts for said expenses to the Client. All reimbursable expenses are required to be paid to Thee Executive-Panel within 15 calendar days from the date of submission of required expense receipts to the Client.

